

**Appendix C Pricing Index**  
**DIR-TSO-3652**  
**GTS Technology Solutions, Inc.**

<b>Brand</b>	<b>DIR Customer Discount % off MSRP *</b>
3fficient	10.00%
Antenna Plus	16.50%
Apptricity	8.75%
CalAmp	12.00%
CASE	4.25%
Cellebrite	4.25%
CradlePoint	12.75%
Datalux	6.50%
Digi	5.00%
Edge360	12.00%
Gamber Johnson	32.00%
Global Technology Systems, Inc.	20.00%
iKey	15.00%
MI Inc.	15.00%
Metron	10.00%
Novatel	8.00%
Panorama Antennas	18.00%
Peplink	5.00%
Sierra Wireless	8.25%
Trinity Innovative Solutions, LLC	10.00%
Utility Associates (Non-Body Camera products)	8.25%
Vigilant Solutions	7.50%
WCCTV (Non-Body Camera products)	6.50%
Zadara	8.00%
<b>Related Services</b>	<b>DIR Customer Discount % off MSRP *</b>
Installation of Hardware, Infrastructure & Related Services - Pricing based on Project (estimated upon regular hours, M-F 8:00-5:00).	15.00%
Setup & Commisioning - billed per camera, during regular hours M-F 8:00-5:00 (Project or Hourly); Afterhours at additional charge, TBD.	15.00%

Related Services	DIR Customer Discount % off MSRP *
System Testing & Evaluation. Regular hours M-F 8:00-5:00 (Project or Hourly); Afterhours at additional charge, TBD.	15.00%
Remote or Onsite Training, Regular hours M-F 8:00-5:00 (Project or Hourly). Onsite Rates subject to additional Travel Expense charges.	15.00%
Maintenance or Repair of System. Regular hours M-F 8:00-5:00 (Project or Hourly); Afterhours at additional charge, TBD.	15.00%
Monitoring & Support factored upon yearly or monthly rate, pricing may be based per camera & does not include hardware warranty.	15.00%

\*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.